ductivity linked payments; signed with Indian Commercial Pilots Association.

(d) The approximate cost of training of a pilot at different stages is> an under:—

(Rs. in lakhs )

| | | |
|---|---|---|
| (i) | Trainee Pilot to B 737 Co-pilot | 12.30 |
| (ii) | B 737 co-pilot to A 320 co-pilot | 4.60 |
| (iii) | A—320 Co-pilot to A 300 Co-pilot | 6.90 |
| (iv) | A 300 co-pilot to B 737 Commander | 5.20 |
| (v) | B 737 Commander to A 320 Commander | 5.15 |
| (vi) | A 320 Commander to A 300 Commander | 8.45 |

(e) Indian Airlines is taking the following measures to meet the challenges of a competitive environment:—

(i) Improvement in service both on ground and on board.

(ii) Improved on.time performance.

(iii) Offering incentives|conces-sions for customers and agents.

(iv) Setting up of sales forces to generate more business.

(v) Changes in the organisational structure and systems to enable speedy and cohesive response to the environment.

(vi) Closer consultation with the employee unions/associations to foster an atmosphere of mutual understanding.

(vii) Increased international operations to gainfully deploy available rapacity

(viii) Tie up with Air India in several areas,

**Modular terminal facilities at.... Calcutta airport**

322. SHEIMATI CHANDRA KALA PANDi

SHRIMATI SARALA MAM-JSSHWARI;

Will the Minister ci CIVIL AVIATION AND TOURISM be Pleased to state;

(a) whether it is a fact that in the :e of modular terminal facilities at the Calcutta airport exporters of the Eastern region are using Delhi, Madras and Bangkok for their exports; and

(b) if so, whether Government would consider to make Cai itta airport a modular terminal?

THE MINISTER OP CIVIL AVIATION AND TOURISM SHRl GHULAM NABI AZAD): (a) and (b) The Cargo Terminal at. Calcutta Airport has been broadly meeting the needs of trade. To meet future demands^ In, ternational Airports Authority of India have plans to develop an integrated cargo terminal. Agents bonded ter-minal $i_s$ also being planned where the freight forwarders/Customs House Agents could process their cargo and make it ready for carriage.